Software Evaluation Considerations

What's the Timeline?	What's the Priority?	What's the Timeline vs. the Priority	What's an Acceptable Risk vs. Priority / Timeline	What's the Cost vs. the Risk / Priority / Timeline?
30 Days 6 Months 2 Years	End of Life replacement for Top Tier App Nice to have functionality	Is the need Urgent as in 6 month end of life horizon for current product? Internal pressure to deploy for missing functionality	The current system goes bust, extended outages, no support for end of life product? Any downtime is unacceptable? Who cares, we hate the product anyway and no one uses it?	We'll pay time & materials to get the current system up and running. We're willing to forgo some data gathering of our options to speed up implementation? Cost is the biggest factor?
What are your Resources and are they movable?	What's the timeline/priority of your current projects?	What's the Priority of this need vs. Current Projects and Resource Allocation		
What's The Bottom Line What's a Deployment Home Run? Where do you want to be in 1 yr, 5 yrs, 10 yrs?				